



Collaborating latest technologies to develop robust & innovative IT business solutions for long term sustenance.





We believe in providing value for money to clients. Thus, we focus on offering the best solutions with a cost-efficient approach without compromising on the quality.



## **RELIABILITY**

We understand the client trusts us with their sensitive information. It is our endeavor to ensure complete confidentiality of the project information by winning the trust of our clients.



## **TRANSPARENCY**

At APL Techno we encourage communication policy within the organization and externally with our clients by providing well-defined processes and systems that are completely transparent.



## **APL Techno: A new chapter unfolds**

#### **APL's Vision**

Our vision is to provide reliable, transparent and cost-effective solutions to our clients by offering them our innovative business solutions.



M/s APL Techno is a an emerging IT company, a part of APL group. Specialized in Manufacturing, Retail & Insurance.

With the emergence of digitalization across the globe and cutting edge technologies like Cloud computing, SAM services and Robotics Process Automation aligning your businesses with the latest technological development is the need of the hour.

We endeavour to create a strong footprint in the IT industry. We are ready to take new challenges and make our mark in offering cost-effective and end to end IT solutions.

## **APL's Mission**

Our mission is to become a reliable choice for any IT requirements by offering one-stop solutions to our clients.



#### SYSTEM INTEGRATOR

In today's digital world, it is important for every company, to integrate all its systems, applications, IT infrastructure to meet the demands of modern dynamic environment for smooth functioning and improving its productivity in the long run.

In simple words system integration is nothing but collaborating various applications and systems to work in tandem with each other with proper synchronization. System integration involves various software, hardware, application systems in an organization combining them to work cohesively for achieving business objective.

At APL Techno our expertise in system integration will prove useful for you to improve your efficiency, reduce the operational cost as well as enhancing your relationship with your clients as well as your internal team members.



Our company has established proficiency in offering seamless system integration services that includes ERP, CRM and other services. We provide you with solutions that harmonizes with your business objectives helping you to achieve your goals in enhanced efficiency and consistency.

With changing business environment systematically maintaining tons of data becomes increasingly cumbersome here's where our expert solution of system integration comes into picture where we provide you with complete automation and control to gather, analyze and safe this data for future use.

#### **ENTERPRISE PRODUCT & SOLUTIONS**



#### Network Solution

Networking is an effective accelerator for your workplace. In any organisation, computer network acts as the backbone of the organisation's structure. Having an appropriate IT infrastructure allows Improved performance, Improved availability and Quick solutions for various issues that could arise. We offer the right hardware which will make your network secure and efficient, Router, Switches, Access Point & Firewall.



## Security Subscription

Network security solutions are designed to protect the usability and integrity of your network and data. We provide enterprise security solutions to secure your servers & workstations with Monthly, quarterly & yearly subscription based plans.



## Server, Hyper Converge Workstation & Accessories

Transform your business with hyper-converged infrastructure (HCI) by decreasing data center complexity. With server and accessories in place, improve collaboration with automated backupsystems meantime reducing costs by automating routine tasks.



## Video Conferencing solutions

Now you can save on time and cost involved in physical meetings through our state-of-an-art video conferencing solutions enabling the company to arrange audio & video meetings and seminars with features like chat, screen sharing, and recording.



## **ARTIFICIAL INTELLIGENCE**



## Facial Recognition

- The growth in electronic transactions results in great demand for fast and accurate user identification and authentication.
- Remembering passwords / pins at times becomes a task as we tend to forget them if not used for a longer period, face recognition solves the problem easily as the user's face is the password.
- Biometric is a unique, measurable characteristic of a human being that can be used to automatically recognize an individual or verify an individual's identity.



## Fleet Management

Artificial Intelligence can be used to help fleet managers' decision making in two ways, by providing new insights and recommendations or automating decision making. Al and predictive analytics give drivers real-time weather, traffic and road condition data identify the fastest their and route to destination. The same technologies can help operations managers refine fleet-wide dispatching, allowing them to analyze and improve fleet activities and to quickly adjust time and delivery of goods and people when unplanned events occur.



## Traffic Management System

- To improve overall efficiency of transport AI is prime.
  - Transport safety
  - Transport productivity
  - Transport reliability
  - Informed travel choices



## Waste Management

Al sensors are a vital improvement over traditional optic options. They can identify the type of material and take into account special considerations. New Al-powered technology helps recycling plants intelligently categorize different waste. The tech uses smart sensors and machine learning to rapidly identify what's on a conveyor belt. They can also sort through cardboard, plastics and non-recyclable objects. Al can improve operations in waste management companies and lighten the load on workers of goods and people when unplanned events occur.

## **DIGITAL PLATFORM**



## **Animated Training Videos**

Engage your employees or clients with the powerful and captivating animated training videos along with explainer videos tailor-made to suit your requirement and elevate your brand with a touch of creativity from our expert creators.



## Digital Signage

Attract your target audience with eye-catchy digital signage solutions from APL Techno, where we bring creative concepts into reality, offering end-to-end solutions from conceptualization to execution to highlight your brand presence in the clutter.



#### **Product Demonstrations**

Let your brand speak for itself, carve a niche for your company with effective product demonstrations to help your clients understand your product and service offerings better and push your sales effort. We offer customized product demos that will make a convincing pitch for your clients.

## **CLOUD COMPUTING SOLUTIONS**



## Cloud Consulting

The company provides the right cloud consulting solutions in line with the industry standards by providing the best expertise for your business challenges. We help your business in implementing, designing, and managing cloud systems to improve efficiency and security.



## **Cloud Migration**

Providing a seamless movement of data, applications, and business information on the virtual cloud platform without compromising on the security of this data. Our cloud migration services help to migrate your workload and applications.



## **Cloud Security**

We use the right set of policies and technology to protect your data on cloud computing from theft and other malpractices by building robust firewall security and use of virtual private networks (VPN).



## **Managed Services**

Delivering cloud solutions that will transform your business and enhance productivity through shared knowledge and data monitoring around the clock allowing your internal IT team to focus on other important aspects of the project.



#### **SOFTWARE AS A SERVICE**







## Backup as a Service (BaaS)

Your critical data and information are safe through Baas, where we maintain your important files, folders, and applications from your hard-drive and secure it over a remote cloud respiratory system by taking regular backup. It would help you to operate your business without interruptions and protect it from any loss due that may occur due to human error or any other cybersecurity threats like hacking or data theft. Upgrade your data backup with the latest methodology with BaaS.

## DR as a Service

The company safeguards entire data and IT infrastructure pertaining to your business on a secured cloud network protecting against any casualty through our DR as a service product portfolio. In the event of a disaster, our team of experts would work in tandem with your team to devise a strategy to recover the data by building a robust DR to enable smooth functioning of your business.

#### **MICROSOFT SERVICES**

Each and every business is unique. From healthcare to retail, manufacturing or finance - no two businesses operate the same way. Microsoft offers various applications to enhance productivity and growth of your company. We are proud Microsoft Silver Partners and we offer various range of database licenses and CAL.



#### laas

In partnership with Microsoft, we offer infrastructure as a service (laaS) enabling you to purchase, install, and operate your software application by renting a part of the hi-end server without having to incur expenses on purchasing it.



#### Paas

To make it convenient to customers as a platform as a service (Paas) provider we make it easy for you to deploy your applications on a fast-paced, multiple locations and sturdy cloud platform saving your cost on IT infrastructure and software.



#### Licenses

We are Microsoft Silver Partners, and we offer various Microsoft licenses ranging from Desktop Applications, Server OS, Servers: Per Processors, Management Servers, Developers Tools, Desktop OS, Servers: Server/CAL, Servers: Per Core, Speciality Servers, Online Services.



#### Saas

Saas is changing the way the companies are operating these days. Through software as a service (Saas) our company builds, develops, and hosts applications for your easy usage over the internet.



#### O-365 Services

We offer O-365 services for an effective communication and collaboration experience for your business with fast deployment and the best cost-efficient and after-sales service. It would eventually enhance the productivity of your business on a cloud platform. With the O-365 services facilitated by us, with a small monthly subscription amount you can avail of all the services of the suite and save your cost of purchasing.

## **ERP**

- > Streamline your business processes with an ERP system. Get real-time insights into every aspect of your company's performance and discover new ways to optimize processes with ERP software.
- Enterprise resource planning (ERP) is a type of management software that integrates day-to-day business processes. It helps business leaders streamline company activity by connecting all data points and providing accurate business insights.
- > From HR and accounting to inventory management and customer relationship management (CRM), our enterprise software lets users share information across the entire business from a single, secure database.
- Once you've implemented the right ERP system, you'll be able to identify areas that need improvement and make cost-effective decisions. This will enable you to unleash your full potential and take your company to the next level.
- > ERP applications can help you manage your day-to-day operations and give you the insights you need to scale and grow. We offer powerful solutions that are more efficient and cost-effective than traditional ERP solutions through Business Cloud.
- > Streamline Key Processes
- > Keep Costs Down
- Increase Productivity
- > Future-Proof Your Business





#### MANAGE EVERY CUSTOMER RELATIONSHIP WITH CRM.

#### Gain reliable insight

Evaluate where your business stands and make more informed business decisions you can be confident about.

#### > Better understand your customers

Deliver an exceptional customer experience to improve customer retention and drive revenue growth.

#### Collaborate effectively

Avoid duplication of work tasks, empowering your teams to work faster and smarter. With a single solution, everyone involved becomes more productive and efficient.

#### Accelerate team performance

With access to a wealth of sales information, your salespeople are equipped to sell smarter and more efficiently, never missing out on an important deal.

## IP & VOIP SERVICES



**TOLL FREE NUMBER** 



**INTERNET LEASE LINE** 



SIP



PRI LINE

#### **OTHER SERVICES**

We provide custom software services such as Software engineering, testing and QA. With our expert software architect we make sure to upscale your business.



## **Graphic Designing**

Create your unique brand identity with beautiful and engaging designs that speak your brand language to your customers with the help of our professional graphic designing services to showcase your identity.



# Mobile App Development (Android / iOS)

We provide an end-to-end solution from the conceptualization of design and development to delivering mobile app development services for both Android and iOS networks. The company develops mobile applications for all types of verticals and as per your requirement and budget. We use the best technology to imbibe the latest attributes in the apps.



## Surveillance & security

Safeguard your premises and successfully monitor and prevent any untoward incidents with a secured and expert closed-circuit television (CCTV) surveillance system offered by APL Techno. Our expert and skilled engineers will provide the best cost-effective solutions to meet your needs, along with ease of operation.

## **BRAND PARTNERS**



























































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